Presentation to the Citizens Finance Review Commission

Kevin McCarthy



Topics to Cover

- National Statistics and Arizona Policy Decisions
- The Performance of Arizona's Tax System -Two Decade Analysis
- ATRA Key Recommendations

National Statistics & Arizona Policy Decisions

• National comparisons are inevitable when analyzing a state and local fiscal system.

However, a few words of caution...

- Be very careful with the data if you intend to base policy decisions on it.
- Aggregate per capita or personal income statistics have limited value in analyzing tax burdens.

How Arizona Compares

- Bureau of Census is the primary source of data on **aggregate** tax burdens.
- However, ATRA's research indicates significant errors in Arizona's data, some confirmed by the Census Bureau, which understates Arizona's overall tax burden.

Total State & Local Tax Collections

FY 2000 Census Bureau

Per Capita: \$2,599 Ranking: 36

Per \$1,000 of Income: \$110.88 Ranking: 24

Per Capita vs. Personal Income

Total State & Local Tax Collections

(adjusted for error)

FY 2000 Census Bureau

Per Capita: \$2,731 Ranking: 30

Per \$1,000 of Income: \$116.52 Ranking: 15

Adjustment for error in total tax collections includes (in thousands): \$430,046 in additional VLT and \$248,596 for Maricopa County Road Tax.

How Arizona Compares: ATRA's View

- In the aggregate, Arizona's tax collections are in the mid range compared to other states.
- At a minimum, the data should not lead to the conclusion that overall taxes are low and should therefore be increased.

Snapshot of our Tax System

Average overall reliance

- High Sales Taxes
- Average Property Taxes
 - High Business Property Taxes
 - Low Homeowner Property Taxes
- Low Personal Income Taxes

Performance of Arizona's Tax System Two Decade Analysis 1980 - 2000

- Arizona's tax system is far from perfect and in need of reform in some key areas;
- However, as a revenue producer the system has performed quite well over the last two decades.

How has the system performed?

Per Capita Tax Collections (1980-1990-2000) (inflation adjusted to 1980 \$)

	Per	Decade	
Year	Capita	change	%
1980	\$938.36		
1990	\$1,229.32	\$290.96	31.0%
2000	\$1,422.69	\$193.37	15.7%
1980 to 20	000 growth:	\$484.33	51.6%

Per Capita Property Tax Collections 1980-1990-2000

(inflation adjusted to 1980 \$)

		Per	Decade		Inflation	Decade	
Year	Collections	Capita	change	%	adjusted	change	%
1980	\$821,596,042	\$302.28			\$302.28		
1990	\$2,506,010,794	\$680.83	\$378.55	125.2%	\$444.11	\$141.83	46.9%
2000	\$3,874,688,668	\$767.68	\$86.85	12.8%	\$408.25	-\$35.85	-8.1%

1980 to 2000 growth:

\$465.40 154.0 %

\$105.97 35.1%

Per Capita Sales Tax Collections 1980-1990-2000

(inflation adjusted to 1980 \$)

		Per	Decade		Inflation	Decade	
Year	Collections	Capita	change	%	adjusted	change	%
1980	\$983,075,114	\$361.69			\$361.69		
1990	\$2,341,449,197	\$636.13	\$274.44	75.9%	\$414.95	\$53.26	14.7%
2000	\$5,264,576,318	\$1,043.05	\$406.92	64.0%	\$554.69	\$139.75	33.7%

1980 to 2000 growth:

\$681.36 188.4%

\$193.00 53.4%

Per Capita Individual Income Tax Collections 1980-1990-2000

(inflation adjusted to 1980 \$)

Year	Collections	Per Capita	Decade change	%	Inflation adjusted	Decade change	%
1980	\$319,339,473	\$117.49			\$117.49		
1990	\$996,405,685	\$270.70	\$153.21	130.4%	\$176.58	\$59.09	50.3%
2000	\$2,291,882,439	\$454.08	\$183.38	67.7%	\$241.48	\$64.90	36.8%

1980 to 2000 growth:

\$336.59 286.5%

\$123.99 105.5%

Arizona's Tax System & The Three-Legged Stool

• The two-decade tax analysis also allowed us to look at the relative changes in the make-up of our tax system.

The 3-legged		<u> 1980 </u>	<u> 2000</u>
tool has seen	Sales	38%	39%
minimal change:	Property	32%	29%
	Income	17%	21%

ATRA Recommendations: General Comments Tax Reform

- "Tax reform" has been an on-going process for ATRA for the past decade.
- Many improvements have been made in property and sales tax systems.
- ATRA's recommendations will continue to focus on **both** sound fiscal policy as well as realistic expectations.
- Drain the ocean vs. Targeted reform?
- Do No Harm!

ATRA Recommendations: Property Tax

- ATRA believes the most pressing issue in Arizona's tax system is the effect of the classification system on business property taxes.(As high as 3rd in the country)
- There are two ways to deal with this problem:
 - 1. Reduce property taxes overall
 - 2. Create equity across the classes

ATRA Recommendations: Property Tax (continued)

- Considering the importance of the property tax for both state and local government significant reductions in the property tax are unrealistic.
- That leaves equity as the only other avenue to begin addressing the problem of high business property taxes.

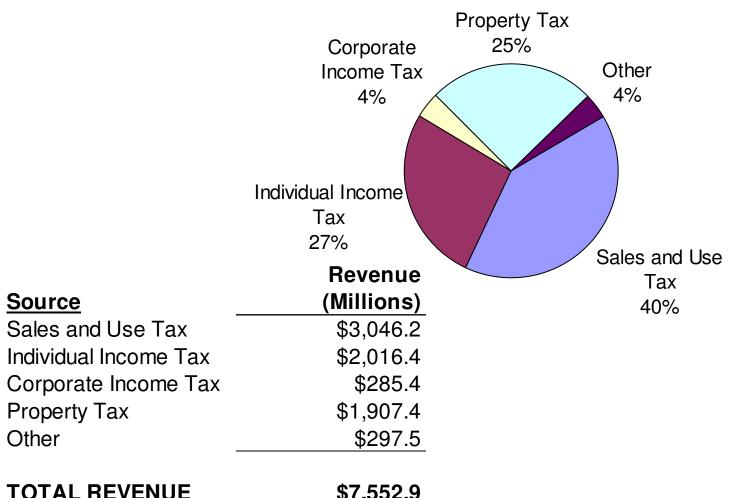
Key Property Tax Recommendations:

- Single Assessment Ratio for all future voter approved bonds and overrides.
- Control future growth of property tax levies (for all classifications)
- Address high school district primary property tax rates (desegregation, small schools, etc.)
- Manage 1% cap

State Property Taxes

- Recommendations to levy a new "state" property tax will clearly exacerbate our current problems.
- While the state does not have a statewide property tax rate for general fund purposes it very much relies on and benefits from property taxes.

FY 2003 State General Fund Revenue Including State Controlled Property Taxes

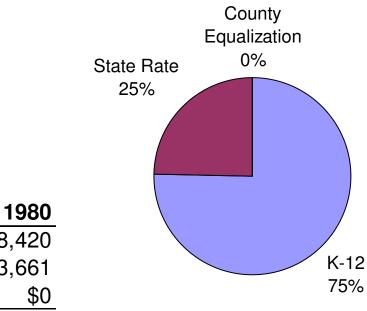


TOTAL REVENUE \$7,552.9

^{*}Includes K-12 Primary Levies [\$1,697,031,236 + \$21,903,614 (SRP) = \$1,718,934,850], County Equalization [\$170,402,602 + \$2,663,449 (SRP) = \$173,066,051], and MQTR (\$13,801,961 + \$1,643,144 (SRP) = \$15,445,105].

State Primary Property Tax Levies Tax Year 1980

■ K-12 ■ State Rate □ County Equalization



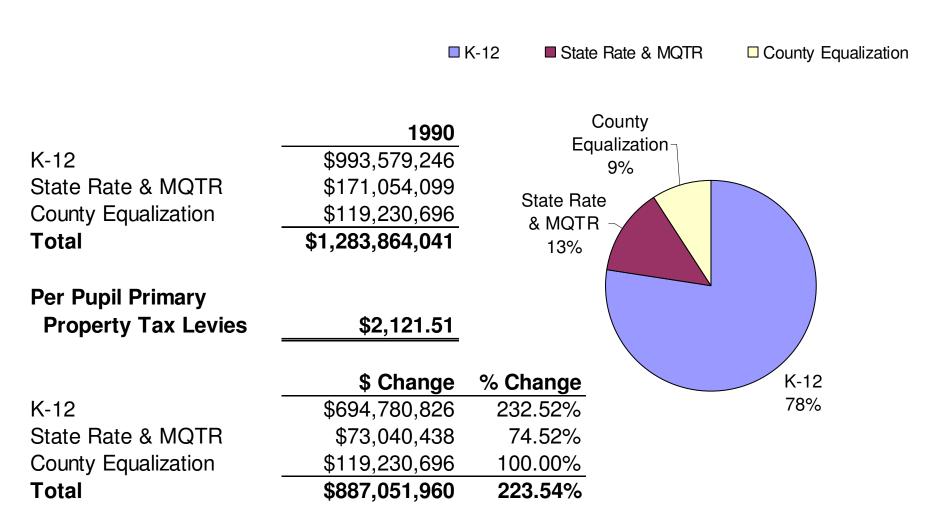
K-12 State Rate County Equalization **Total** \$298,798,420 \$98,013,661 \$0 **\$396,812,081**

Per Pupil Primary
Property Tax Levies

\$818.85

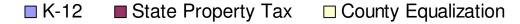
Includes SRP voluntary contributions.

State Primary Property Tax Levies Tax Year 1990



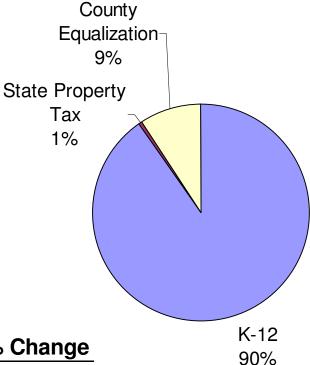
Includes SRP voluntary contributions.

State Primary Property Tax Levies Tax Year 2002





2002 \$1,718,934,850 \$15,445,105 \$173,066,051 \$1,907,446,006



Per Pupil Primary Property Tax Levies

\$2,113.96

Total
County Equalization
State Rate & MQTR
K-12

\$ Change	% Change
\$725,355,604	73.00%
-\$155,608,994	-90.97%
\$53,835,355	45.15%
\$623,581,965	48.57%

Includes SRP voluntary contributions.

ATRA Recommendations: Sales Tax

- Uniformity of the state and municipal sales tax base. (While complete uniformity of state and city sales tax bases are unrealistic, disparities should be limited)
- Maximum rate caps should be considered
- Exemptions not "loopholes". Any consideration of expansion to the base should be done with great care and consideration of the state's competitive position for economic development.

ATRA Recommendations: Income Tax

- Arizona should consider conformity with the federal government, for both corporate and personal income taxes, a very high priority.
- Arizona should change the corporate apportionment formula to 100% sales with an election for corporate taxpayers to stay with the current three factor formula.